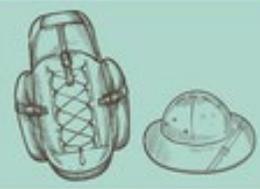




# NCSSA 2023 CONVENTION & TRADE SHOW



**Storage Explorers**  
EXPLORING NEW TRENDS, EXPLORING NEW FRIENDS

**November 13-14**

Embassy Suites Raleigh-Durham Research Triangle



## 2023 NCSSA CONVENTION ADDENDA

as of 11/10/ 2023

### Monday, November 13

2:30PM – 3:30PM      Technology Panel      Reynolds

Victor De Las Casas will be the panelist for AI Lean.

### Tuesday, November 14

9:30AM – 10:15AM      NC Financing Update Panel      Blowing Rock/Tangelwood/Pinehurst

Mike Weimer, Business Development Officer, will be the panelist for First Bank.

### Kinnovis

**Table #53**

[www.kinnovis.com](http://www.kinnovis.com)

Mark Dawson / [mark.dawson@kinnovis.com](mailto:mark.dawson@kinnovis.com) / +44.7471.685803

Kinnovis has emerged as a pioneering force in the self storage sector. Its advanced software solution optimizes facility management, elevating both efficiency and customer service. What truly sets Kinnovis apart is its innovation, redefining the self storage landscape. The integration of AI, real-time data, a user-friendly interface, and an unwavering commitment to customer satisfaction give them a distinctive edge. Kinnovis is a customer-centric tech powerhouse that continually evolves.

# KINNOVIS

### ProSteel

**Table #42**

[www.buildprosteel.com](http://www.buildprosteel.com)

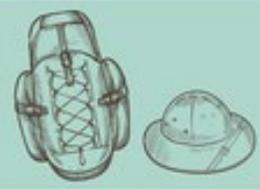
Ryan Kristof / [ryan@buildprosteel.com](mailto:ryan@buildprosteel.com) / 866.384.2119

Pro Steel Buildings is the premier supplier of self storage design and metal buildings. It takes top notch customer service to be the best at what we do. We understand that the client's needs are paramount to our success. Our team offers time-tested industry solutions with decades of experience built into our team of self storage experts so feel confident we can help with any self storage project. Materials are everything to what we do.



# NCSSA 2023

## CONVENTION & TRADE SHOW



**Storage Explorers**  
EXPLORING NEW TRENDS, EXPLORING NEW FRIENDS

**November 13-14**

Embassy Suites Raleigh-Durham Research Triangle



### **SpiderDoor**

**Table #52**

[www.spiderdoor.com](http://www.spiderdoor.com)

Rachael Osborn / [rachael@spiderdoor.com](mailto:rachael@spiderdoor.com) / 205.602.2585

Seamless cellular gate access that integrates with your management software. SpiderDoor offers various features from both cellular and Wi-Fi keypads, overlocks, debt collector, alarms, managers app, tenant app, and so much more! All features sync with your management software all from one platform. Not to mention a live Support Team dedicated to helping make your facility great! SpiderDoor makes managing your facility easy with the manager and owner in mind.



### **StorageStudy.com**

**Table #51**

[StorageStudy.com](http://StorageStudy.com)

Logan Broyles / [logan@storagestudy.com](mailto:logan@storagestudy.com) / 804.335.8498

StorageStudy provides high value, comprehensive consulting services to self-storage owners and developers. Our company philosophy is to do good business with good people. We strive to provide a personal touch to every client, while adding to the success of their business. We want our clients to see us as an ongoing member of their team. Since 2006, StorageStudy has conducted feasibility studies in scores of unique markets. StorageStudy is committed to excellence in everything we do.



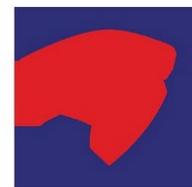
### **Storage-Defender**

**Table #54**

[www.storage-defender.com](http://www.storage-defender.com)

Mark Somers / [marketing@storage-defender.com](mailto:marketing@storage-defender.com) / 877.533.3363

StorageDefender is the pioneer and leader in offering smart tenant unit monitoring as-a-service to the self-storage space. Our subscription-based service provides tenants with added peace of mind and enables storage facilities a new, independent, recurring revenue stream for each subscribing tenant. We take pride in offering a low cost of entry into a smart facility with our pay-as-you-grow model.



**StorageDefender™**  
24/7 Peace of Mind

# TRADE SHOW INFORMATION (subject to change)

## TRADE SHOW MAP

Chimney Rock, Biltmore, Hope, Bellamy & Mendenhall

